

Access your sales analytics within Power BI using **Power BI Essentials - Sales Template**. Our app uses advanced sales-specific visualizations to help you in your management decisions and the improvement of your company's revenue.

Feature and benefits

- One-minute configuration for an out of the box Power BI sales analysis solution
- Connect to your data from Microsoft Dynamics 365 Business Central using Power BI Essentials - Sales data connector provided in the Microsoft AppSource.
- Get to know your data by using our Sales reports:
 - Yearly Report
 - Sales Analysis
 - Product Analysis YOY
 - Customer Analysis
 - Sales Analysis by Item

Setting up Power BI Essentials - Sales Template

Install the app in your Power BI Service. After installation you will have the possibility to view the reports connected to our sample data or connect the template to your own data by filling in the following input parameters:

- *ODATAURL*: ODATA link connection to the queries provided by the Power BI Essentials - Sales data connector

- *StartYear* - start year for your calendar table

- *EndYear* - end year for your calendar table

- *FiscalStartMonth* - number from 1 to 12 representing the starting month of your fiscal year. Provide 1 in case you don't have a need for fiscal calendar calculations.

Using the Power BI Essentials - Sales Template

After installing the **Power BI Essentials - Sales Template**, install the **Power BI Essentials - Sales data connector** provided in the Microsoft AppSource. Contact us for additional support at the following address info@ncadynamics.com.

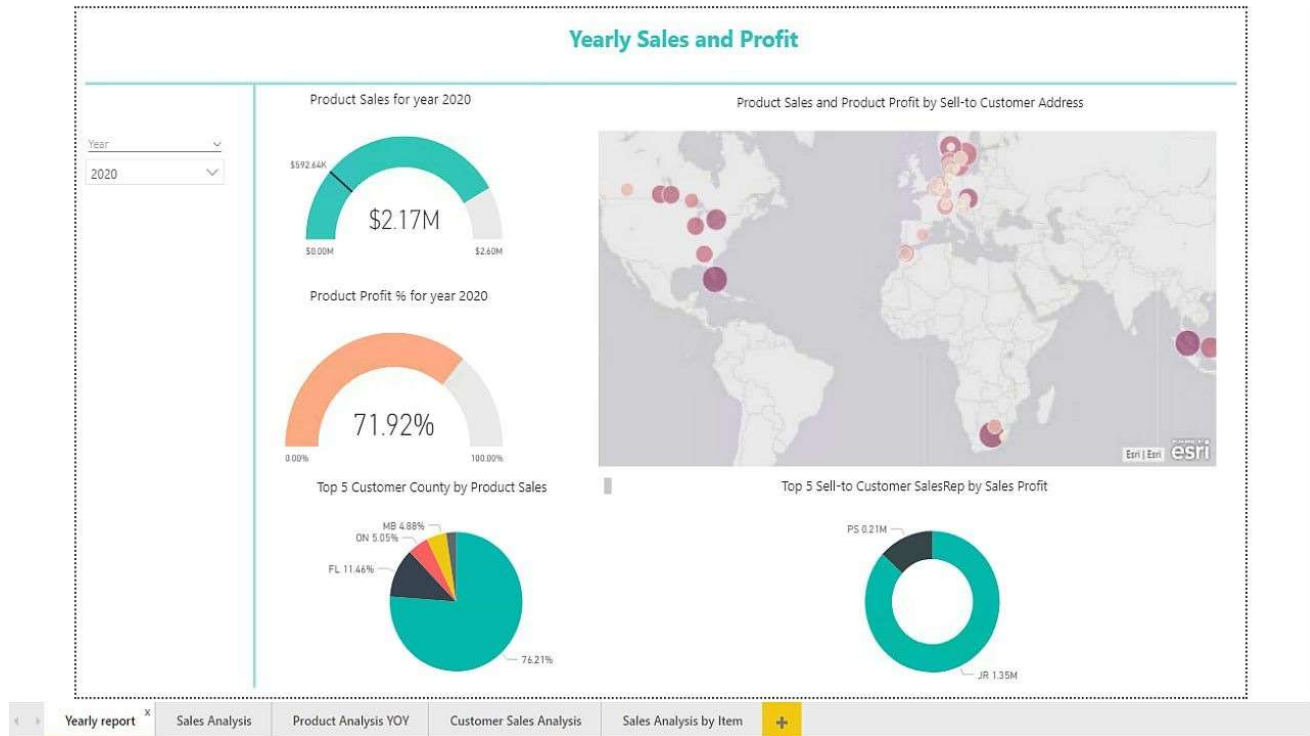
Supported editions:

This app supports Microsoft Power BI Pro, Microsoft Power BI Premium.

Supported countries: United States

Power BI Essentials – Sales Template Visualizations

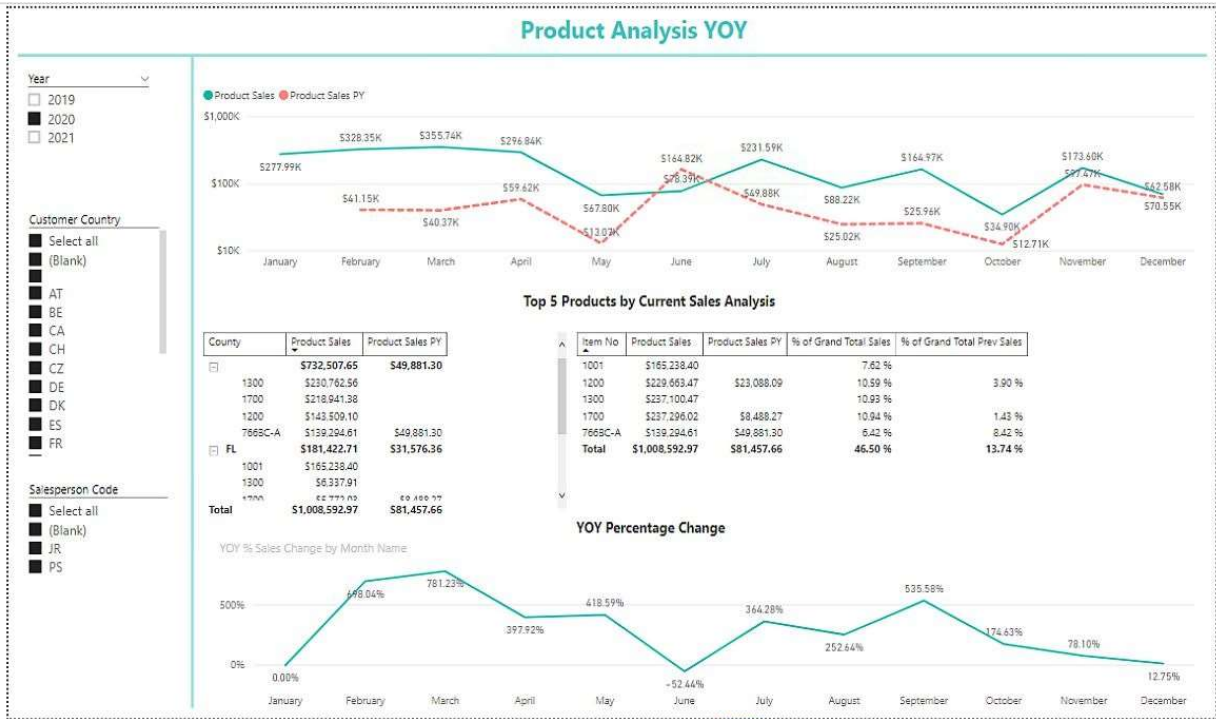
Yearly Sales and Profit



Sales Trends Analysis

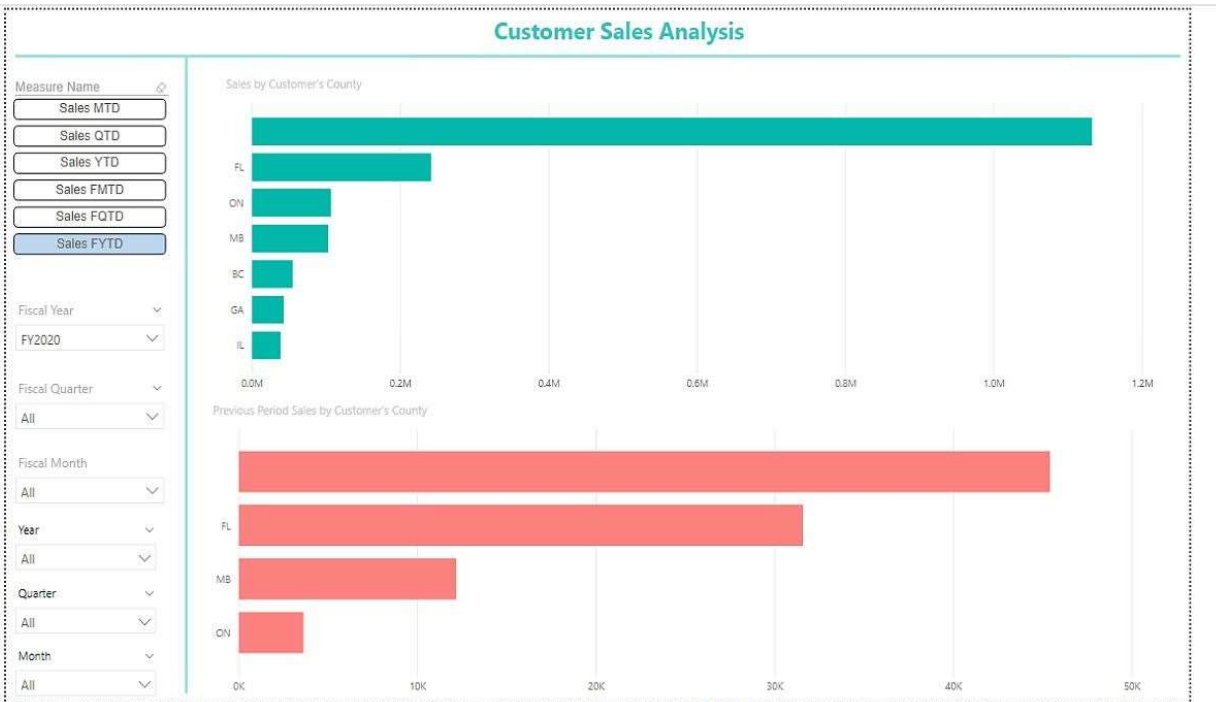


Product Analysis YOY



Yearly report | Sales Analysis | **Product Analysis YOY** | Customer Sales Analysis | Sales Analysis by Item

Customer Sales Analysis



Yearly report | Sales Analysis | Product Analysis YOY | **Customer Sales Analysis** | Sales Analysis by Item

Sales Analysis by Item

Sales Analysis by Item

Measure Name

Sales MTD

Sales QTD

Sales YTD

Sales FMTD

Sales FQTD

Sales FYTD

Item No	Product Profit	Product Cost	Sales	Sales Previous
1969-W	24,114.93	142,416.88	166,531.81	
7669C-A	47,393.01	88,016.19	135,409.20	109,407.71
1905-S	28,341.73	100,136.91	128,378.64	
1992-W	16,955.46	71,208.44	88,163.90	
1700	82,955.52	1,527.74	84,483.25	224,713.41
8908-W	74,488.51	0.00	74,488.51	
1000	50,993.38	5,862.80	56,856.18	84,933.95
	16,707.28	27,451.60	44,158.88	0.00
1924-W	17,336.43	25,738.65	43,075.08	16,687.72
1952-W	14,317.56	27,342.96	41,660.51	13,559.84
1976-W	13,128.19	25,286.66	38,414.85	
80006	16,076.19	18,398.30	34,474.49	27,155.10
1964-W	11,309.85	22,899.53	34,209.38	27,378.00
1972-S	6,176.01	21,812.12	27,988.13	
7669C-B	8,354.87	19,209.40	27,564.27	
1968-S	4,404.11	15,705.48	20,109.59	

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\$44,158.88
Product Sales

16,707.28
Product Profit

27,451.60
Product Cost

FINISHED

\$747,052.75
Product Sales

295,516.64
Product Profit

451,536.11
Product Cost

RAW MAT

\$30,621.62
Product Sales

22,783.51
Product Profit

7,838.11
Product Cost

RESALE

\$405,141.22
Product Sales

173,797.15
Product Profit

231,344.07
Product Cost

Previous Period vs Current period Sales by Item No

● Sales ● Sales Previous

Yearly report
Sales Analysis
Product Analysis YOY
Customer Sales Analysis
Sales Analysis by Item